



# *POHNPEI*

## *FISCAL YEAR 2021*

A Financial Statement Analysis Using Indicators of the Financial Health and Success and a Status Report of Audit Findings, Timeliness and Exception Resolution (A.F.T.E.R.) of the Government of Pohnpei as of and for the Year Ended September 30, 2021



This presentation is available online at <http://www.pitiviti.org>

# ***WHAT IS THE PERFORMETER®?***

- An analysis that takes a government's financial statements and converts them into useful and understandable measures of financial performance
- Financial ratios and a copyrighted analysis methodology are used to arrive at an overall rating of 0-10
- The overall reading is a barometer of Pohnpei's financial health and performance

# ***HOW TO USE THE PERFORMETER®***

- Use the individual ratios to identify financial warning signals
- Use the overall rating as a collective benchmark of financial health and success of Pohnpei as a whole
- Use the comparisons to prior years to monitor trends in financial indicators

# ***LIMITATIONS OF THE PERFORMETER®***

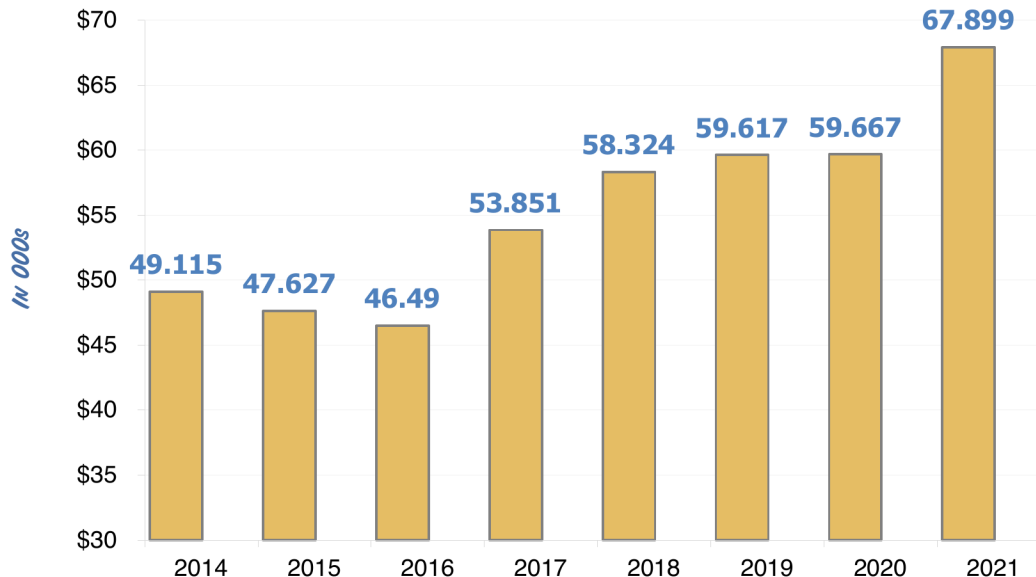
- The Performer® should not be used as the only source of financial information to evaluate Pohnpei's performance and condition
- The analysis is an overall rating of Pohnpei as a whole and not of specific activities, funds or units
- The Performer® is based on Crawford & Associates' professional judgment and is limited as to its intended use



# CHANGE IN NET POSITION

*DID OUR OVERALL FINANCIAL CONDITION IMPROVE, DECLINE OR REMAIN STEADY OVER THE PAST YEAR?*

*NET POSITION AT YEAR END*



Net position includes all assets of Pohnpei, excluding discretely presented component units. It is measured as the difference between total assets, including capital assets, plus deferred outflows, netted against total liabilities, including long-term debt, and deferred inflows.

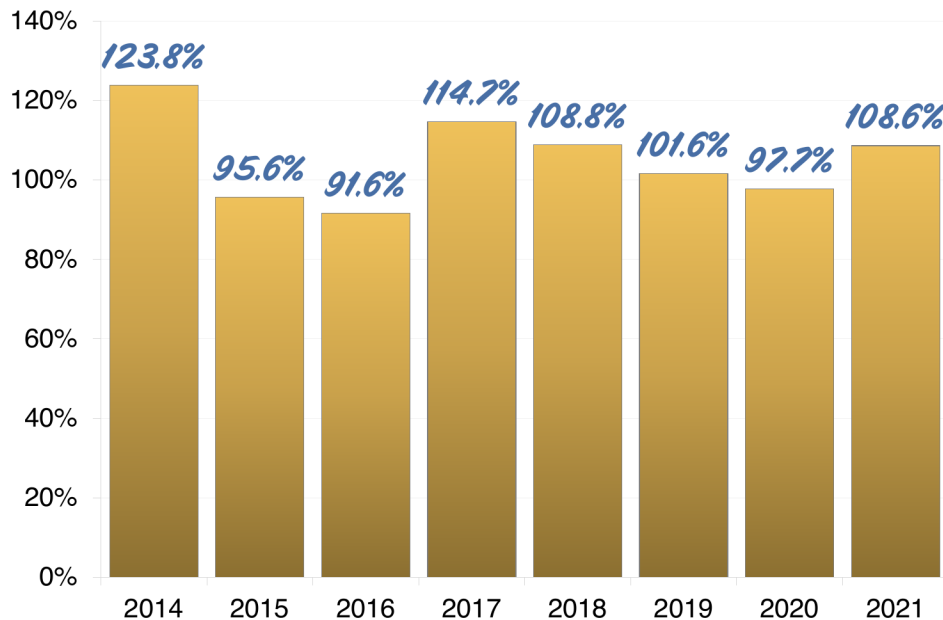
For the year ended September 30 2021, total net position increased by \$8,232,097 or 13.8% from the prior year. This represents an increase in the overall total net position when compared to the prior period and was primarily due to a significant increase in tax collections.

										PERFORMETER® RATING
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	10
1.2%	-5.7%	23.7%	-3.0%	-3.5%	15.8%	8.3%	2.2%	0.1%	13.8%	

# INTERGENERATIONAL EQUITY

*WHO IS PAYING FOR TODAY'S COSTS OF SERVICES?*

*REVENUES AS A % OF ANNUAL EXPENSES*



A measure of whether the government lived within its means in the measurement year, or was required to use prior year resources to fund a portion of current year costs, or shifted the funding of some of the current year costs to future periods.

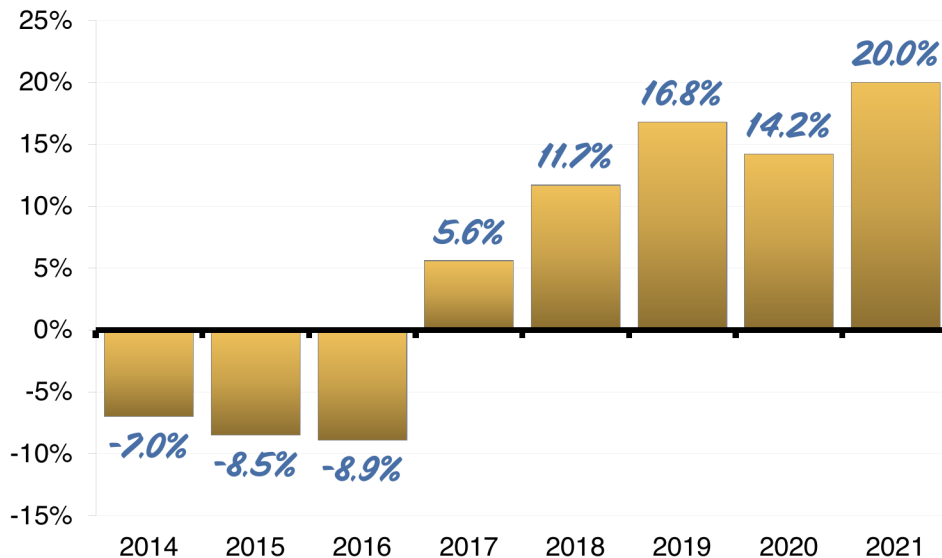
For the year ended September 30, 2021, Pohnpei funded 108.6% of their expenses with current year revenues. This is considered an excellent ratio, and represents an increase when compared to the ratio of the prior year.

										PERFORMETER® RATING
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	10
96.5%	93%	123.8%	95.6%	91.6%	114.7%	108.8%	101.6%	97.7%	108.6%	

# LEVEL OF UNRESTRICTED NET POSITION

## HOW DO OUR TOTAL RAINY DAY FUNDS LOOK?

UNRESTRICTED NET POSITION (DEFICIT) AS A % OF ANNUAL REVENUES



The level of total unrestricted net position (deficit) is an indication of the amount of unexpended and available resources Pohnpei has at a point in time to fund emergencies, shortfalls or other unexpected needs.

For the year ended September 30, 2021, Pohnpei's total unrestricted net position approximated a positive 20% of annual total revenues and represents an improvement from the ratio reported in the prior period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
-6%	-6.5%	-7%	-8.5%	-8.9%	5.6%	11.7%	16.8%	14.2%	20%

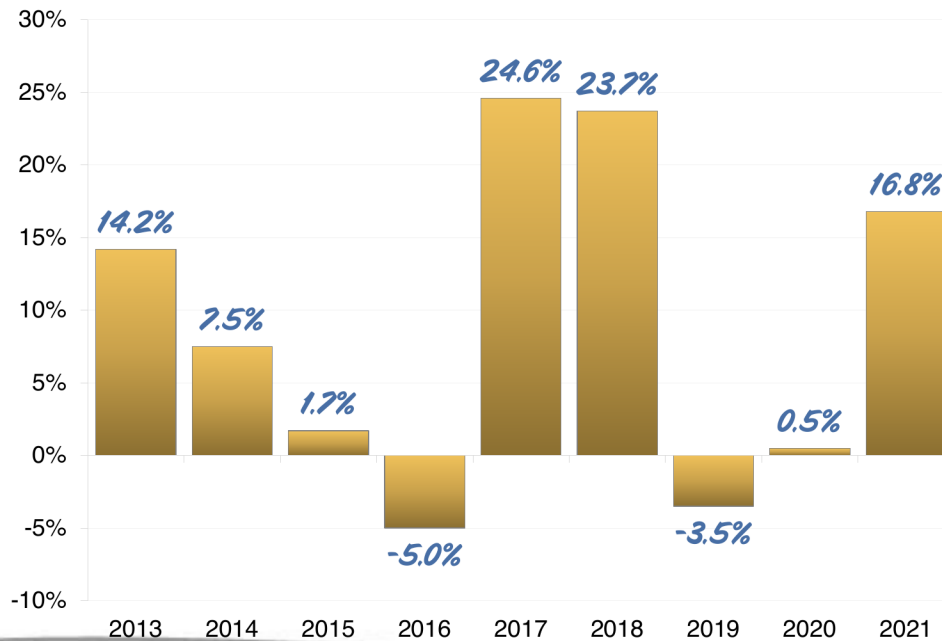
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RATING

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# LEVEL OF UNASSIGNED FUND BALANCE

## HOW DOES OUR CARRYOVER LOOK?

**UNASSIGNED FUND BALANCE (DEFICIT) AS A PERCENTAGE OF ANNUAL REVENUES**



The level of unassigned fund balance is an indication of the amount of unexpended, unencumbered and available resources Pohnpei has at a point in time to carryover into the next fiscal year to fund emergencies, shortfalls or other unexpected needs. In this analysis, only the General Fund is considered.

For the year ended September 30, 2021, Pohnpei's unassigned fund balance of the General Fund was approximately 16.8% of annual revenues. This represents a significant improvement from the ratio of the prior period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
18%	14.2%	7.5%	1.7%	-5%	24.6%	23.7%	-3.5%	0.5%	16.8%

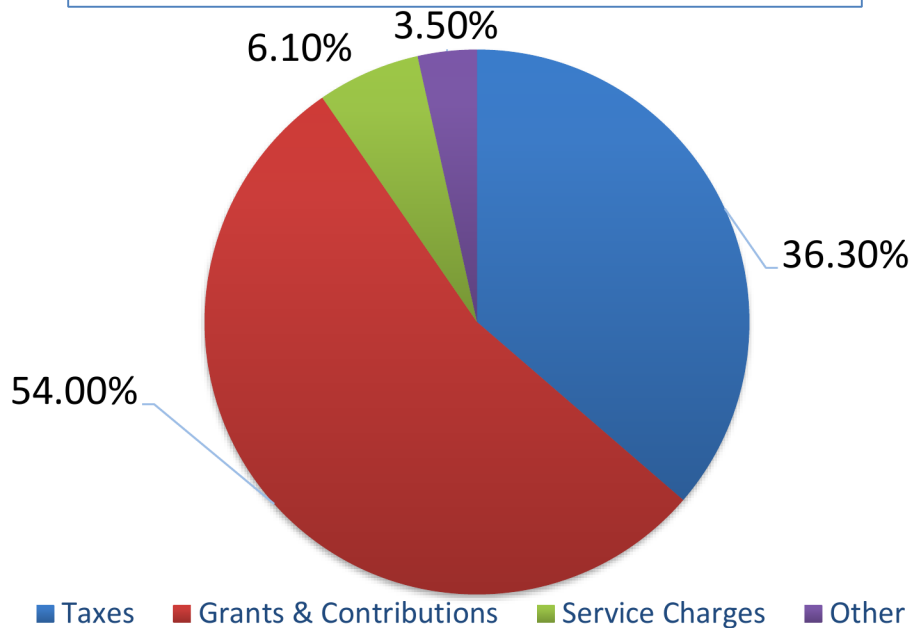
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# REVENUE DISPERSION

*HOW HEAVILY ARE WE RELYING ON REVENUE SOURCES WE CAN'T DIRECTLY CONTROL?*

**2021 REVENUE PERCENTAGES BY SOURCE**



The percentage dispersion of revenue by source indicates how dependent Pohnpei is on certain types of revenue. The more dependent Pohnpei is on revenue sources beyond its direct control, such as revenues from other governments such as grants, the less favorable the dispersion.

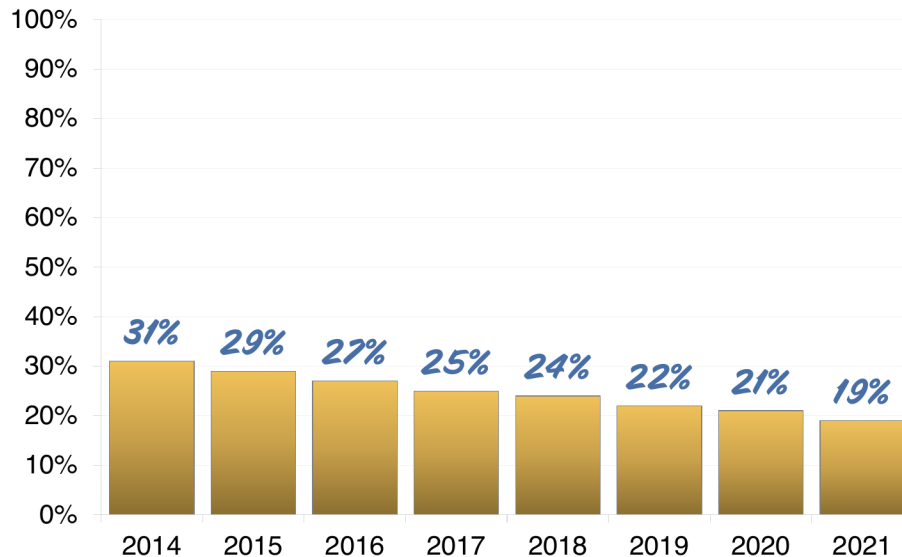
For the year ended September 30, 2021, Pohnpei had direct control over 15.9% of its revenues, including charges for services and some local taxes. This ratio indicates Pohnpei has exposure, as do most insular governments, to financial difficulties due to reliance (84.1%) on non-controlled revenues.

										PERFORMETER® RATING
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	0.7
11.6%	12.6%	9.3%	12.4%	14.8%	14.1%	16.0%	17.6%	16.9%	15.9%	

# CAPITAL ASSET CONDITION

## HOW MUCH USEFUL LIFE DO WE HAVE LEFT IN OUR CAPITAL ASSETS?

PERCENTAGE OF CAPITAL ASSETS' USEFUL LIFE REMAINING



The capital asset condition ratio compares capital assets cost to accumulated depreciation to determine the overall percentage of useful life remaining. A low percentage could indicate an upcoming need to replace a significant amount of capital assets.

At September 30, 2021, Pohnpei's depreciable capital assets amounted to \$106.5 million while accumulated depreciation totaled \$85.8 million. This indicates that, on the average, Pohnpei's capital assets have 19% of their useful lives remaining, which is well below satisfactory ratio, and represents continued declines when compared to the ratios of the prior periods.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
27%	24%	31%	29%	27%	25%	24%	22%	21%	19%

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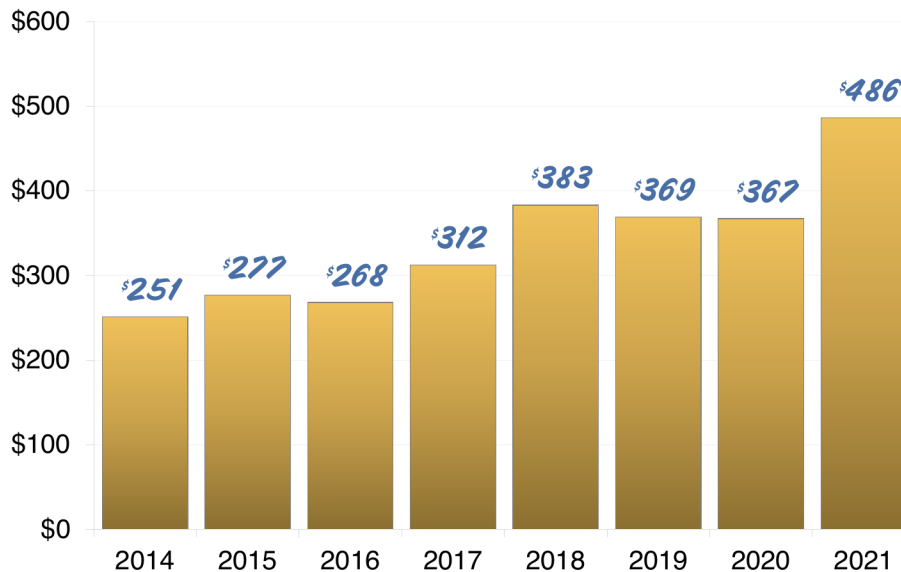
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# FINANCING MARGIN - TAXES

*WILL OUR CITIZENS BE WILLING TO PAY INCREASED TAXES FOR OPERATIONS OR CAPITAL IMPROVEMENTS, IF NEEDED?*

**TOTAL TAXES PER CAPITA**



The financial ratio of taxes per capita is an indication of Pohnpei's tax burden on its citizens and other taxpayers. The ratio includes all taxes, including gross receipts, income and other taxes.

For the year ended September 30, 2021, total taxes amounted to \$17.5 million or \$486 per capita. This indicates a very favorable tax burden when compared with other insular governments but does represent an increase from the ratio of the prior year.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
\$270	\$248	\$251	\$277	\$268	\$312	\$383	\$369	\$367	\$486

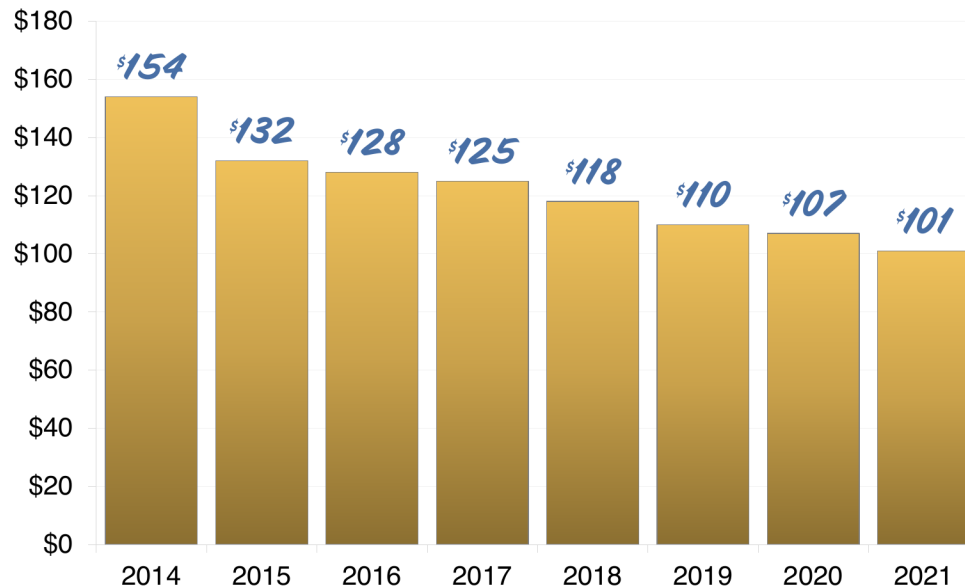
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# FINANCING MARGIN - DEBT

*WILL WE BE ABLE TO ISSUE MORE DEBT, IF NEEDED?*

**DEBT PER CAPITA**



The financial ratio of debt per capita is an indication of Pohnpei's debt burden on its citizens and other taxpayers.

For the year ended September 30, 2021, Pohnpei had \$3.6 million in long-term debt, or \$101 per capita which is considered a low debt burden on its citizens when compared to other insular governments, with the ratio showing continued improvements over the last several years.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
\$163	\$158	\$154	\$132	\$128	\$125	\$118	\$110	\$107	\$101

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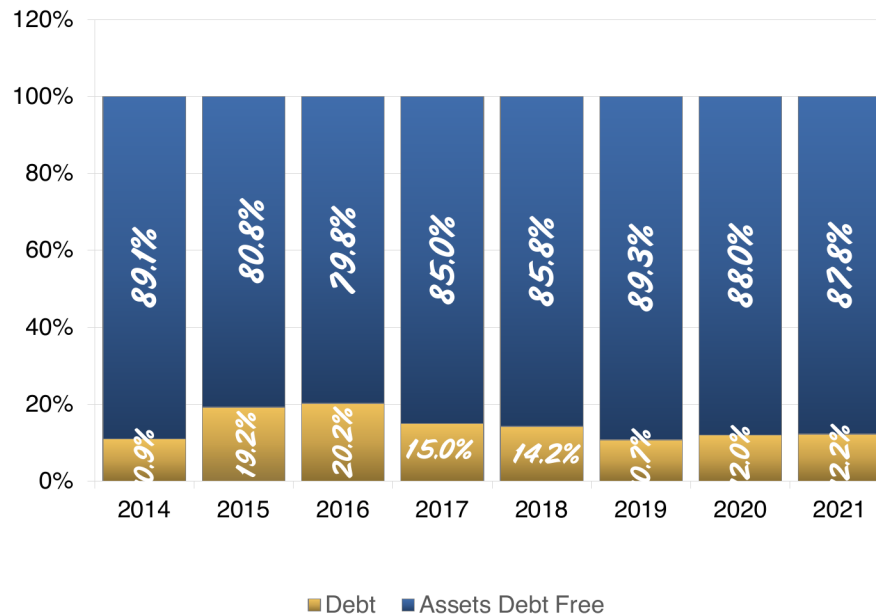
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# DEBT TO ASSETS

## WHO REALLY OWNS POHNPEI?

PERCENTAGE OF DEBT TO ASSETS - 2021



The debt to assets ratio measures the extent to which Pohnpei had funded its assets with debt. The lower the debt percentage, the more equity Pohnpei has in its assets.

At September 30, 2021, 12.2% of Pohnpei's \$77.4 million of total assets were funded with debt or other obligations. This is a near excellent financial indicator and indicates that for each dollar of assets Pohnpei owns, it owes 12.2 cents of that dollar to others.

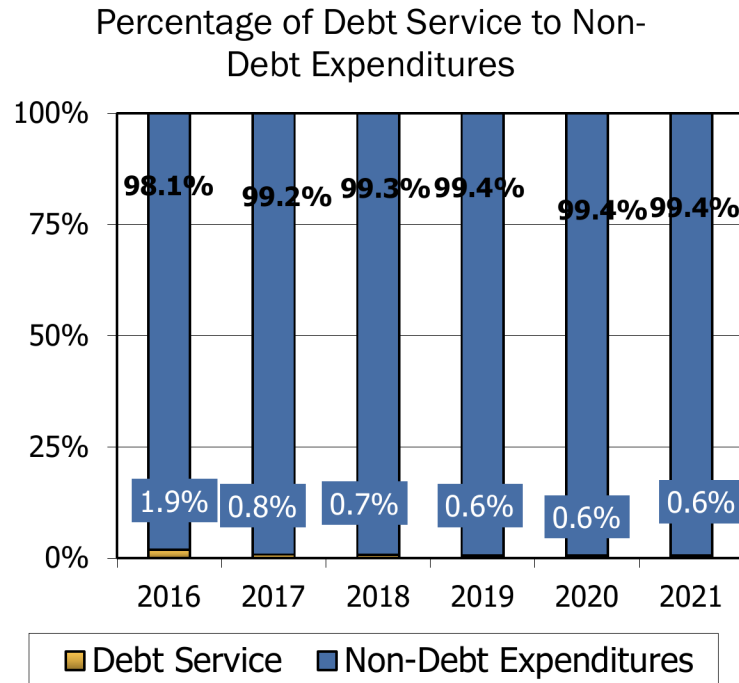
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
20.6%	10.3%	10.9%	19.2%	20.2%	15.0%	14.2%	10.7%	12%	12.2%

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# DEBT SERVICE LOAD

*HOW MUCH OF OUR ANNUAL NON-CAPITAL BUDGET IS LOADED WITH DISBURSEMENTS TO PAY OFF LONG-TERM DEBT*



The debt service load ratio measures the extent to which Pohnpei's non-capital expenditures were comprised of debt service payments on long-term debt.

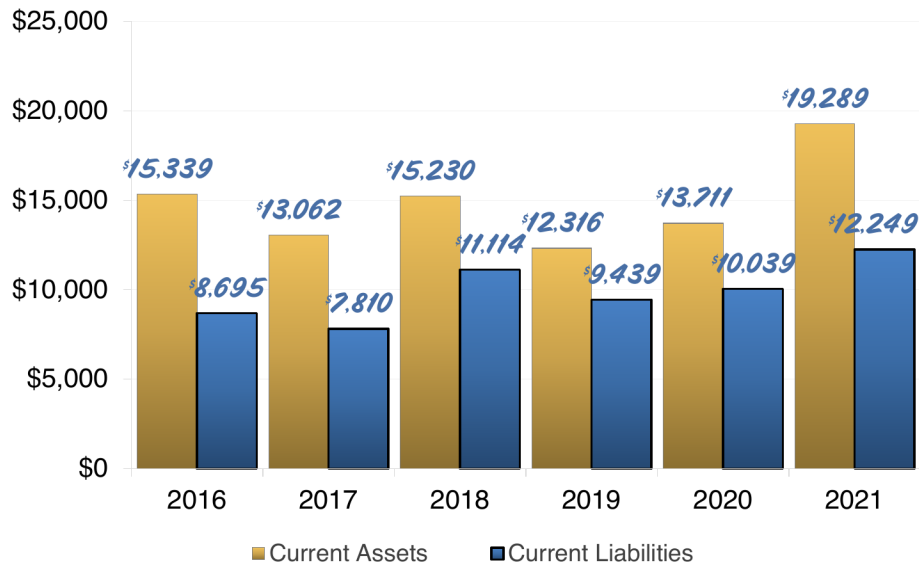
For the year ended September 30, 2021, Pohnpei's total non-capital expenditures amounted to \$42.2 million, of which \$256,835 (or 0.6%), were payments for principal and interest on long-term debt. In our model, this is considered an excellent ratio and indicates that for every dollar Pohnpei spent on non-capital items, 0.6 cents of that dollar was used for debt service. Restatements for FY 2015 through FY 2017 have been made to this score and the overall score due to the impact of this ratio.

										PERFORMETER®
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	RATING
N/A	N/A	N/A	0.4%	1.9%	0.8%	0.7%	0.6%	0.6%	0.6%	10

# CURRENT RATIO

*WILL OUR VENDORS AND EMPLOYEES BE PLEASED WITH OUR ABILITY TO PAY THEM ON TIME?*

**CURRENT ASSETS COMPARED TO CURRENT LIABILITIES**



The current ratio is one measure of Pohnpei's ability to pay its short-term obligations. The current ratio compares total current assets and liabilities. A current ratio of 2.00 to 1 indicates good current liquidity and an ability to meet the short-term obligations. This analysis uses only the General Fund, the primary operating fund of Pohnpei.

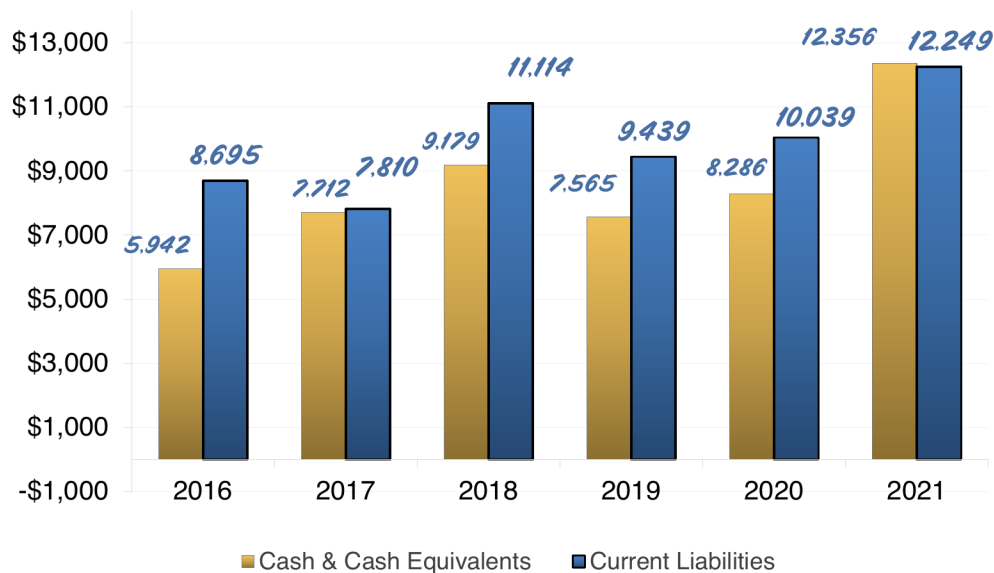
At September 30, 2021, Pohnpei had a General Fund ratio of current assets to current liabilities of 1.57 to 1. This indicates that Pohnpei had a little over one and one-half the amount of current assets to pay current liabilities. This is considered to be a less than satisfactory indicator of liquidity but an improvement when compared with the ratios of the last few prior periods.

										PERFORMETER® RATING
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2.9
2.04	2.05	1.88	1.80	1.76	1.67	1.37	1.30	1.37	1.57	

# QUICK RATIO

## HOW IS OUR SHORT-TERM CASH POSITION?

### CASH AND CASH EQUIVALENTS COMPARED TO CURRENT LIABILITIES



The quick ratio is another, more conservative, measure of Pohnpei's ability to pay its short-term obligations. The quick ratio compares total cash and short-term investments to current liabilities. A quick ratio of 1.00 to 1 indicates adequate current liquidity and an ability to meet the short-term obligations with cash. This analysis uses only the General Fund, the primary operating fund of Pohnpei.

At September 30, 2021, Pohnpei had a General Fund ratio of cash and cash equivalents to current liabilities of 1.01 to 1. This indicates that Pohnpei had a little over 1 dollar of cash and cash equivalents available to pay each \$1 of current liabilities, which is considered satisfactory financial liquidity ratio and an improvement from the ratio of the previous period.

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
1.05	1.02	0.90	0.77	0.68	0.99	0.83	0.80	0.83	1.01

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# PERFORMETER® READING



## HOW WAS OUR OVERALL FINANCIAL PERFORMANCE?

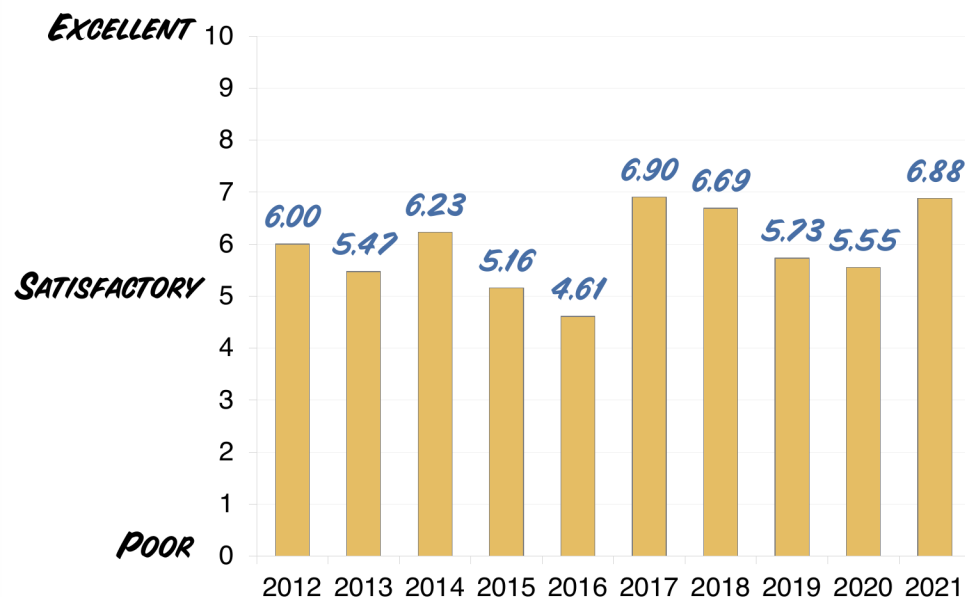
For the 2021 fiscal year, the readings by ratio category were as follows:

Financial Position	5.6
Financial Performance	10
Financial Capability	6.9

The 2021 overall reading of 6.88 indicates the evaluator's opinion that Pohnpei's overall financial health and performance improved when compared to the prior period.

Pohnpei's overall financial health improved during the 2021 fiscal year and maintained an above satisfactory reading. The primary reasons for the improvement in the reading are the increase in the change in net position, increase in intergenerational equity, the low debt service load ratio, its low tax and debt burdens per capita, its low debt to assets ratio, the positive unrestricted net position and improvement in the level of unassigned fund balance.

OVERALL READING



FY 21 OVERALL PERFORMETER® READING: **6.88**

<i><b>RATIO</b></i>	<i><b>FY 2016</b></i>	<i><b>FY 2017</b></i>	<i><b>FY 2018</b></i>	<i><b>FY 2019</b></i>	<i><b>FY 2020</b></i>	<i><b>FY 2021</b></i>
<i><b>CHANGE IN NET POSITION</b></i>	<i><b>-3.5%</b></i>	<i><b>15.8%</b></i>	<i><b>8.3%</b></i>	<i><b>2.2%</b></i>	<i><b>0.1%</b></i>	<i><b>13.8%</b></i>
<i><b>INTERGENERATIONAL EQUITY</b></i>	<i><b>91.6%</b></i>	<i><b>114.7%</b></i>	<i><b>108.8%</b></i>	<i><b>101.6%</b></i>	<i><b>97.7%</b></i>	<i><b>108.6%</b></i>
<i><b>LEVEL OF UNRESTRICTED NET POSITION</b></i>	<i><b>-8.9%</b></i>	<i><b>5.6%</b></i>	<i><b>11.7%</b></i>	<i><b>16.8%</b></i>	<i><b>14.2%</b></i>	<i><b>20%</b></i>
<i><b>LEVEL OF UNASSIGNED FUND BALANCE</b></i>	<i><b>-5.0%</b></i>	<i><b>24.6%</b></i>	<i><b>23.7%</b></i>	<i><b>-3.5%</b></i>	<i><b>0.5%</b></i>	<i><b>16.8%</b></i>
<i><b>REVENUE DISPERSION</b></i>	<i><b>14.8%</b></i>	<i><b>14.1%</b></i>	<i><b>16%</b></i>	<i><b>17.6%</b></i>	<i><b>16.9%</b></i>	<i><b>15.9%</b></i>
<i><b>CAPITAL ASSET CONDITION</b></i>	<i><b>27%</b></i>	<i><b>25%</b></i>	<i><b>24%</b></i>	<i><b>22%</b></i>	<i><b>21%</b></i>	<i><b>19%</b></i>
<i><b>FINANCING MARGIN - TAXES</b></i>	<i><b>\$268</b></i>	<i><b>\$312</b></i>	<i><b>\$383</b></i>	<i><b>\$369</b></i>	<i><b>\$367</b></i>	<i><b>\$486</b></i>
<i><b>FINANCING MARGIN - DEBT/OBLIGATIONS</b></i>	<i><b>\$128</b></i>	<i><b>\$125</b></i>	<i><b>\$118</b></i>	<i><b>\$110</b></i>	<i><b>\$107</b></i>	<i><b>\$101</b></i>
<i><b>DEBT SERVICE LOAD</b></i>	<i><b>1.9%</b></i>	<i><b>0.8%</b></i>	<i><b>0.7%</b></i>	<i><b>0.6%</b></i>	<i><b>0.6%</b></i>	<i><b>0.6%</b></i>
<i><b>DEBT TO ASSETS</b></i>	<i><b>20.2%</b></i>	<i><b>15%</b></i>	<i><b>14.2%</b></i>	<i><b>10.7%</b></i>	<i><b>12%</b></i>	<i><b>12.2%</b></i>
<i><b>CURRENT RATIO</b></i>	<i><b>1.76</b></i>	<i><b>1.67</b></i>	<i><b>1.37</b></i>	<i><b>1.30</b></i>	<i><b>1.37</b></i>	<i><b>1.57</b></i>
<i><b>QUICK RATIO</b></i>	<i><b>0.68</b></i>	<i><b>0.99</b></i>	<i><b>0.83</b></i>	<i><b>0.80</b></i>	<i><b>0.83</b></i>	<i><b>1.01</b></i>
<i><b>OVERALL PERFORMETER READING</b></i>	<i><b>*4.61</b></i>	<i><b>*6.90</b></i>	<i><b>6.69</b></i>	<i><b>5.73</b></i>	<i><b>5.55</b></i>	<i><b>6.88</b></i>

*\*NOTES YEARS THAT THE OVERALL SCORE HAS BEEN RESTATED FOR COMPARISON PURPOSES*

## ***PERFORMETER INDIVIDUAL RATIOS - SUMMARY AND COMPARISON TO PRIOR YEARS***



# ***WHAT IS THE A.F.T.E.R. ANALYSIS?***

- The A.F.T.E.R. Analysis is very simply an analysis of the status of audit findings, the timeliness of the submission of the audit and the resolution of certain audit exceptions, this analysis can be used to track a government's progress towards eliminating its most significant findings and exceptions, along with tracking the timeliness of submission to the Federal Clearinghouse.

	2014	2015	2016	2017	2018	2019	2020	2021
Number of F.S. Opinion Qualifications/Exceptions	0	0	1	1	1	1	1	1
Number of Major Federal Program Qualifications/Exceptions	1	1	0	0	0	2	2	2
Number of F.S. Findings								
A. Internal Control and Compliance	0	0	0	0	0	0	0	0
B. Internal Control Only	1	1	2	1	1	2	2	1
C. Compliance Only	0	0	0	0	0	0	0	0
TOTAL	1	1	2	1	1	2	2	1
Percentage of Findings Repeated	0%	0%	0%	100%	100%	50%	50%	100%
Number of Single Audit Findings								
A. Internal Control and Compliance	4	4	0	1	1	7	7	4
B. Internal Control Only	0	0	1	0	0	0	0	0
C. Compliance Only	0	0	0	0	0	0	0	0
TOTAL	4	4	1	1	1	7	7	4
Percentage of S.A. Findings Repeated	25%	25%	100%	100%	0%	14%	14%	50%
Number of months after Y/E the F.S. were Released	9	9	9	9	9	15	15	19
Number of Qualifications/Exceptions Related to C.U.	0	0	0	0	0	0	0	0
\$ of Questioned Costs-Current Year	\$541,593	\$368,539	\$0	\$0	\$0	\$735,506	\$735,506	\$961,312
\$ of Questioned Costs- Cumulative	\$663,275	\$1,032,816	\$1,032,816	\$584,803	\$584,803	\$1,320,309	\$1,320,309	\$1,842,195
\$ of Questioned Costs Resolved – Current Year	\$0	\$0	\$0	\$448,013	\$0	\$0	\$0	\$439,426



# ***THANK YOU!***

- We would like to commend and thank Pohnpei's management, the U.S. Department of the Interior and the Graduate School USA for allowing us to present this financial analysis. We hope it serves as a useful and understandable compliment to Pohnpei's annual financial report.
- This report is available online at <http://www.pitiviti.org>.
- Visit our website at <http://www.crawfordcpas.com> for other useful tools for governments.